

POST SHOW REPORT 2023

India machine Tools Show

THE GLOBAL MARKETPLACE

18 to 21 MAY 2023 · PRAGATI MAIDAN, NEW DELHI



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Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey and Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI inaugurated the 9th edition of India Machine Tools Show 2023.



A memento being presented to Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey by Mr. Ritesh Shah CEO K and D Communication Limited, Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI, and Mr. Gurjeet Singh Bhambar, General Secretary, LMTMA



AAA = Mr. Jatinder Singh, Member, LMTMA

A group photo after lamp illumination ceremony. From left aaa, bbb, ccc, Mr Ritesh Shah CEO K and D Communication Limited, Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey, eee, Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI

CCC = Mr. Gurjeet Singh Bhambar, General Secretary, LMTMA

BBB = Mr. Bharpur Singh, Director, LMTMA



A memento being presented to Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey by Mr. Ritesh Shah CEO K and D Communication Limited, Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI, and Mr. Gurjeet Singh Bhambar, General Secretary, LMTMA



A group photo at the press conference. Starting from left Mr ABC from XYZ, DEF from 123, Mr. Ritesh Shah CEO K and D Communication Limited, Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey, Mr. JKL from 456, Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI.

The India Machine Tools Show 2023 was inaugurated by Honourable Union Minister of Heavy Industries Dr. Mahendra Nath Pandey and Mr. Saurabh Sanyal CEO and Secretary General of PHDCCI.

Mr ABC from XYZ:
Mr. Mohit Luthra, Assistant Secretary-General, PHDCCI

Truly, A Global Marketplace



376
Exhibitors

14
Countries



40,772
Registered
Visitors from
260
Regions of India



250
International &
National
Delegates



Business
Generated
INR **1,295** Crores



30,000 Sq. m.
Exhibition Space

2000+
Product
Live Demo





EXHIBITOR GOAL ACHIEVEMENT



Generated new sales leads

85%



Could make market/competitor observations

88%



Maintained existing business relations

90%



Could advertise their brand & team and maintain PR

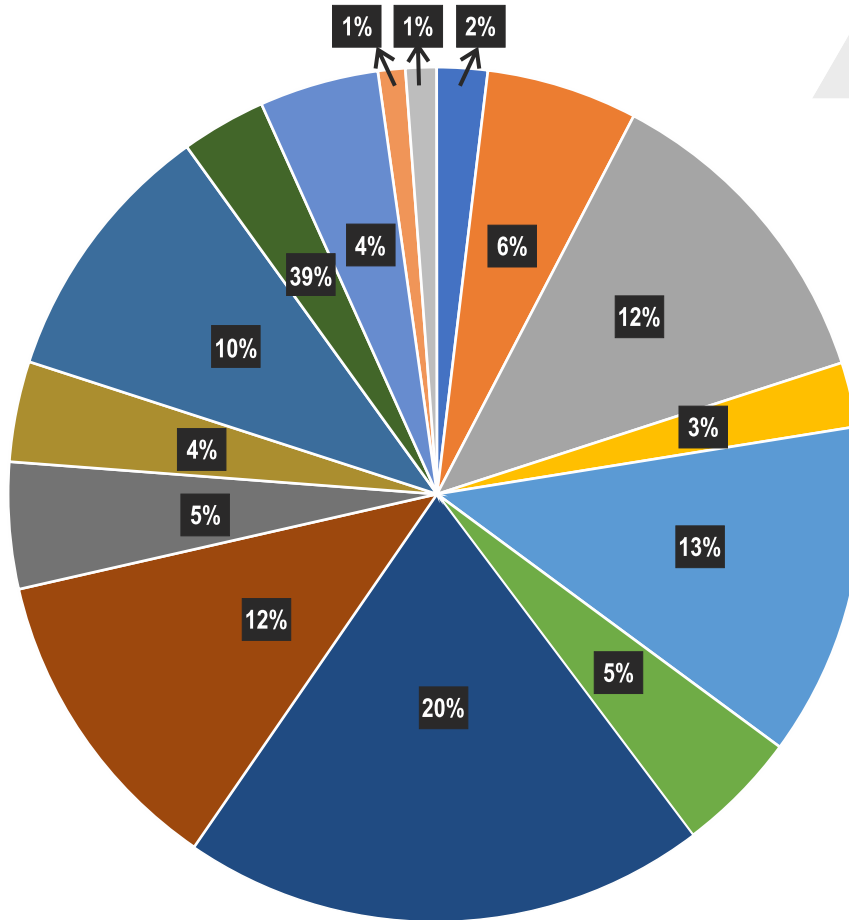
73%



Successfully converted ongoing prospects

83%

Category-wise Participation Bifurcation



Categories

Total

● ADDITIVE MANUFACTURING-3D PRINTING.....	6
● HYDRAULICS & PNEUMATICS.....	18
● INDUSTRIAL SUPPLY.....	39
● ITES.....	8
● LASER MACHINERIES & EQUIPMENT.....	40
● MACHINE TOOLS ACCESSORIES.....	15
● MACHINE TOOLS CUTTING.....	62
● MACHINE TOOLS FORMING.....	38
● MATERIAL HANDLING EQUIPMENT.....	15
● METROLOGY.....	12
● PRECISION TOOLS, HAND TOOLS & POWER TOOLS.....	32
● PUMPS,GEARS, MOTORS, DRIVES & BEARING.....	10
● ROBOTICS & AUTOMATION.....	14
● SURFACE FINISHING EQUIPMENT.....	3
● TESTING & MEASURING INSTRUMENTS.....	4

316



Grand Industrial Meet & Roadshow for India Machine Tools Show 2023 held in Ludhiana



From left Mr Kamlesh Gohil (Chairman and MD KDCL), Mr Gurmeet Singh Kular (President FICO), Mr Amarjit Singh Sagar (Director LMTMA), Mr Virinder Sharma (Director MSME - DI Ludhiana, Ministry of MSME), Mr Khulwant Singh NKH (Director LMTMA) and Mr Sanjeev Sethi (Punjab State Chapter, PHDCCI)

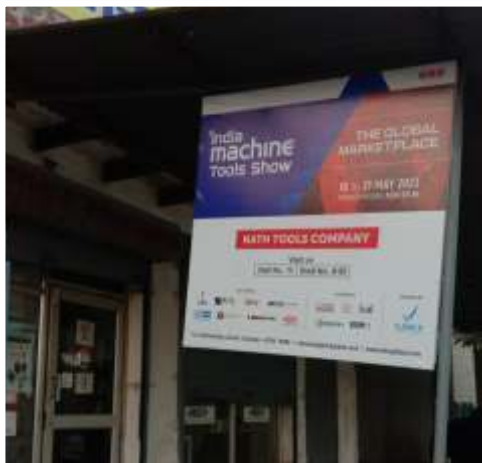


"This Industrial Meet and Roadshow of India Machine Tools Show 2023 is a huge success. LMTMA is proud of its 20 years long relationship with K and D. We are also very happy with the launch of Punjab Machine Tools Show 2024. We are sure it will be another feather in the cap of K and D."
- Mr. Gurjeet Singh Bhambhar, General Secretary LMTMA



WELL MARKETED EVENT

Client premises



WELL MARKETED EVENT

Outdoor



Industrial Publications



99 Business



Dhatukam



Divya Publication



MMTA Rajkot



Opportunity For You

NewsPaper



WELL MARKETED EVENT

News letters

Newsletter

FEBRUARY 2023

IN FOCUS

India machine Tools Show

THE GLOBAL MARKETPLACE

18-21 May 2023 • Pragati Maidan, New Delhi

Indian Machine Tools Industry: Looking Ahead

India is the only large economy predicted to grow significantly in the coming years and this estimate is largely based on the huge domestic demand of India. Additionally, in a world seeking 'reliable supply chains' and 'friendshoring', the government of India's determined pursuit of foreign investments with investor-friendly policies has made India a fast-emerging destination for global manufacturing. The unprecedented foreign direct investment (FDI), M&A and technology collaborations have also brought along world-class manufacturing technologies and international quality standards. Adoption of cutting-edge manufacturing technologies like 3D Printing is increasingly becoming common.

Today, many international auto manufacturers have their plants in India and many more are on the anvil. The Indian defence industry and the Indian space industry have now opened up to the private sector. The domestic aviation market is pegged to be the 3rd largest in the world by 2024. Large investments in Infrastructure, Heavy Engineering, Ship Building and Railways have all resulted in a huge demand for capital goods and machine tools. Similar investments are also seen in diverse sectors such as Consumer Appliances, Textiles Machinery, Construction Equipments, Agricultural Equipments, Medical, General Engineering & others. At the inauguration of 'IMTEX FORMING 2022', Ravi Raghavan, President, Indian Machine Tool Manufacturers' Association (IMTMA), said "the industry is expected to reach Rs. 9,500-10,000 crore in 2022-23". Industry leaders believe the machine tools market in India is poised to grow substantially during 2020-25, probably at a CAGR of nearly 13 to 14 percent.

Govt Support

100% FDI
PLI Schemes
Reduced Customs
Development Councils

Industry Demand

12% Auto Sector
Contribution to GDP by 2025
Defence Industry Open for Private Sector
Consumer Durable Market estimated to be \$6 Bn USD by 2025

Capital Expenditure

1.4 Trn USD on Infrastructure in next 5 years
132 Bn USD on Railways modernisation

9th India machine Tools Show

THE GLOBAL MARKETPLACE

18 to 21 MAY 2023
PRAGATI MAIDAN, NEW DELHI

CO-ORGANISERS: LSW, SLTL, BFW, MAX, IITM, I.I., INDIA TOOL & DIE, DICCI, KAND D

SUPPORTED BY: I.I., INDIA TOOL & DIE, DICCI, KAND D

ORGANISED BY: KAND D

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TV Ads



INVITATION

We request your gracious presence for the Inauguration Ceremony of

9th India machine Tools Show

THE GLOBAL MARKETPLACE

Chief Guest
Dr. Mahendra Nath Pandey
Hon'ble Cabinet Minister of Heavy Industries, Government of India

18th May 2023 - 10 am - Pragati Maidan, New Delhi

LEADED SPONSOR: bodor

GOLD SPONSORS: SLTL, Philips, MAX, IITM, I.I., INDIA TOOL & DIE, DICCI, KAND D

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invitation cards

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SUPPORTED BY: I.I., INDIA TOOL & DIE, DICCI, KAND D

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INVITATION TO THE GLOBAL MARKETPLACE

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9th India machine Tools Show

THE GLOBAL MARKETPLACE

18 to 21 MAY 2023 | PRAGATI MAIDAN, NEW DELHI

400+
Exhibitors

30,000 Sq. mtr.
Exhibition Space

50,000+
Expected Visitors

International Participation
USA, Germany, Spain, Italy, Japan, Belgium, Finland, Korea, Turkey, UK, France, Taiwan, Netherlands, Switzerland, China

YOU ARE CORDIALLY INVITED TO

9th India machine Tools Show

THE GLOBAL MARKETPLACE

18 to 21 MAY 2023 | PRAGATI MAIDAN, NEW DELHI

BUSINESS HOURS: 10:00 A.M. TO 4:00 P.M.

GENERAL HOURS: 4:00 P.M. TO 6:00 P.M.

EXHIBITION HALLS: 7A-7B-7C-6-9-10-11-12-12A

INVITED BY:

HALL NO. STALL NO.

We wish to continue the Grand Success with you... Please bring this invitation card for free entry.

WELL MARKETED EVENT

News letters

This screenshot shows a news page from the 'Companies' section. The main headline is 'CARLWEI Profit Surges 77% in Q4'. Below the headline is a table with financial data. To the right, there are two circular images. At the bottom, there is a large advertisement for the 'INDIA MACHINE TOOLS SHOW' with the text 'Towards tech revolution' and 'Visit for a Live Demo of Manufacturing Machine Tools'.

This screenshot shows a news page from the 'MY INDIA' section. The main headline is 'SC orders release of four men acquitted in Jaipur blast case'. Below the headline is a photograph of a man. To the right, there is another headline: 'ED likely to join investigation against former CH special judge in graft case'. At the bottom, there is a large advertisement for the 'INDIA MACHINE TOOLS SHOW' with the text 'Visit for a Live Demo of Manufacturing Machine Tools'.

This screenshot shows a news page from the 'अपना बिजनेस' (My Business) section. The main headline is 'एनपीएस से निकासी पर दो पैशन प्लान ले सकते हैं'. Below the headline is a photograph of a man. To the right, there is another headline: 'शर्टों में 60% तक की छूट'. At the bottom, there is a large advertisement for the 'INDIA MACHINE TOOLS SHOW' with the text 'Visit for a Live Demo of Manufacturing Machine Tools'.

This screenshot shows a news page from the 'प्रधानमंत्री' (Prime Minister) section. The main headline is 'कान में बहने दिन रात सरस, ईशा जोर बागुमी का जलवा'. Below the headline is a photograph of a woman. To the right, there is another headline: 'T-SHIRT SALE 60% तक की छूट'. At the bottom, there is a large advertisement for the 'INDIA MACHINE TOOLS SHOW' with the text 'Visit for a Live Demo of Manufacturing Machine Tools'.

This is a large, vertical advertisement for the 'INDIA MACHINE TOOLS SHOW'. The main headline is 'Visit for a Live Demo of Manufacturing Machine Tools'. Below the headline, it says '1000+ PRODUCTS ON DISPLAY'. The event dates are '18 to 21 MAY 2025' and the location is 'PRAGATI MANDAL, NEW DELHI'. There are several QR codes and logos of sponsors at the bottom.

This screenshot shows a news page from the 'STORY LINE' section. The main headline is 'Clean Entire Sewer Network Before Monsoon Onset: CM'. Below the headline is a photograph of a man. To the right, there is another headline: 'Prof who implemented UCC will be in UCC'. At the bottom, there is a large advertisement for the 'INDIA MACHINE TOOLS SHOW' with the text 'Latest tech trends on display' and 'Visit for a Live Demo of Manufacturing Machine Tools'.

This screenshot shows a news page from the 'MY INDIA' section. The main headline is 'SC halts scientific survey of structure inside Gyanvapi'. Below the headline is a photograph of a man. To the right, there is another headline: 'LI infection, kidney, gall and tooth worries as SC bans face-to-face'. At the bottom, there is a large advertisement for the 'INDIA MACHINE TOOLS SHOW' with the text 'Visit for a Live Demo of Manufacturing Machine Tools'.



#EXHIBITORSPEAK

Mohan Shandaliya -
Sales Manager



"We have received numerous positive inquiries, showcasing the high demand for our offerings. The India Machine Tools Show presents a unique opportunity to showcase our exceptional products and services to a diverse audience, amplifying our brand visibility and forging valuable partnerships. It is a hub for innovation, keeping us at the forefront of technological advancements and fostering collaboration with industry professionals for mutual growth."

Kuntesh Raida -
General Manager, STPL



"We had a positive response at the India Machine Tools Show, with excellent facilities provided by K and D. As sponsors, we were thrilled to showcase our offerings and engage with industry professionals. The favorable reception reaffirms our participation decision, and we appreciate the support from K and D, contributing to our success. Being a sponsor elevated our brand presence and fostered valuable connections for collaborations."

Harpreet Singh



"Over the past six years, our consistent participation in this exhibition has yielded fruitful outcomes, proving to be a rewarding investment. Engaging with a diverse audience, exhibiting our offerings, and staying ahead of market trends have led to valuable connections, partnerships, and an expanded customer base. This sustained involvement demonstrates our confidence in the exhibition's ability to deliver tangible returns and solidify our position in the industry."

SLTL



"The India Machine Tools Show is the perfect platform to showcase our capabilities and engage with discerning customers and industry experts. By participating in this prestigious event, we gain access to a curated audience that appreciate our quality offerings. It's an exceptional business opportunity that solidifies our position in the market."

Bhavya



"Our participation in the India Machine Tools Show 2023 was exceptional, offering us invaluable opportunities to demonstrate our offerings and engage with industry professionals. We extend our heartfelt gratitude to K and D Communication Limited for their outstanding support and dedication, which played a significant role in us having an enhanced experience alongwith pool of opportunities."

Nilesh Patel
General Manager



"IMTOS (India Machine Tools Show) is a remarkable platform that enables exhibitors to exhibit their offerings, connect with a diverse audience, foster valuable connections and potential collaborations. With quick and helpful responses, it provides a reliable and responsive exhibition experience. It offers a supportive environment for both established industry players and budding entrepreneurs, encouraging innovation, growth, and successful interactions."

Simit Sadiya,
General Marketing Manager,
HMT Machines Tools Limited



"Our participation in the India Machine Tools Show 2023 was a delightful experience with exceptional arrangements and an overwhelming positive response. The event provided a wonderful platform to showcase our offerings, resulting in promising leads for future business opportunities. The meticulous planning contributed to the show's success, allowing us to maximize our presence and solidifying our confidence in the India Machine Tools Show as a premier industry event."

"Participating in the exhibition was a valuable opportunity to engage with customers, showcase our products, and establish fruitful connections. The event attracted a considerable number of potential clients, allowing for meaningful interactions and relationship-building. We are thrilled with the positive response received, highlighting the exhibition's effectiveness in expanding our customer base."

P K Bhatia,

Marketing Vice President,
PMT Machine Limited



"I am sincerely grateful to K and D and IMTOS for organizing a highly successful show that provided a valuable platform that garnered positive responses from visitors, customers along with high-yielding business opportunities. This successful collaboration between organizers and participants truly exemplifies the power of a well-executed exhibition in driving mutual success and industry advancement."

Sharad Avasthi,

Sharda Engineers

"The IMTOS event organized by K and D Communication Limited garnered strong commendation and witnessed a substantial turnout, making a significant impact in capturing the attention of the market. This ability of the IMTOS event to draw such a significant footfall is a testament to its reputation as a premier platform for showcasing products, establishing connections and providing significant platform for opportunities."

Shailesh Mehta,

Director - Mehta Enterprise



"Participating in the IMTOS event proved to be a worthwhile endeavor, although there is untapped potential that could be harnessed with enhanced advertisement efforts to attract a larger footfall. While the event already

offered valuable opportunities, increasing its visibility through targeted marketing campaigns and promotional activities could further amplify its impact. By reaching a wider audience and creating heightened anticipation, IMTOS could optimize its potential to connect exhibitors with a greater number of interested attendees, resulting in increased business prospects and greater overall success for all participants.

Himanshu Prajapati -

Sales Manager, MFSC

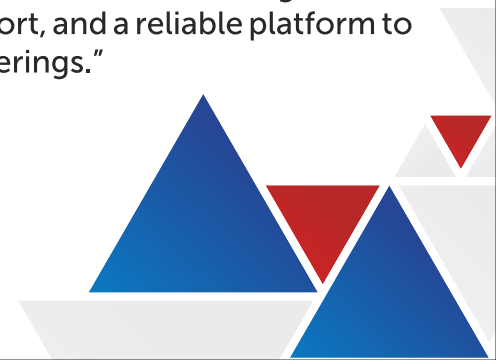
"Participating in IMTOS has provided me with an exceptional platform and opportunities to excel. The supportive team surrounding me acts as mentors and guides, enabling me to effectively engage with clients and elicit a highly positive response. This, in turn, translates into significant success for the company, with a remarkable reception from clients that exceeds expectations. The invaluable guidance and encouragement received within the IMTOS environment contribute to my professional growth and foster a thriving business environment. I am grateful for the platform and support offered by IMTOS, which continually propels me toward achieving exceptional results.

Adnan Baringwala,

Director - Luna Technologies



"IMTOS has established itself as a formidable force in the industry, attracting a strong and targeted client base. The longevity and continued success of this platform serves as a testament to its effectiveness in connecting exhibitors with the right audience, facilitating productive discussions and generating substantial business opportunities, making it a go-to event for industry professionals seeking innovative solutions and forging valuable partnerships. As an exhibitor, the long-standing relationship with IMTOS has provided us with consistent growth, unwavering support, and a reliable platform to showcase our offerings."



K and D wishes you a successful participation at

India machine Tools Show

THE GLOBAL MARKETPLACE

2024



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COMMUNICATION LIMITED

K AND D COMMUNICATION LTD.

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