



# POST SHOW REPORT 2023

# 16<sup>th</sup> ENGIMACH

## INDIA'S #1 TECHNOLOGY SHOWCASE

INTERNATIONAL EXHIBITION OF ENGINEERING MACHINE TOOLS, AUTOMATION & MANUFACTURING

6-10 DEC 2023

Helipad Exhibition Centre, Gandhinagar

### Concurrent Events



Gold Sponsors



Silver Sponsors



Supported by



Awards by



## A SNAPSHOT

# 16<sup>th</sup> ENGIMACH



**51,503**  
Visitors



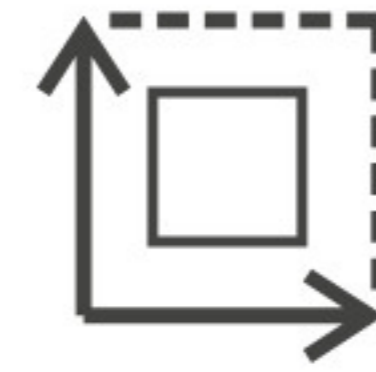
**5000+**  
Products on  
Displays



**127**  
Exhibitors met  
**26**  
International  
Buyers



**765**  
Exhibitors



**60,000 sq.m**  
Total Area of  
Exhibition



**1,551\*** Crore  
Value of Business  
Enquiries Generated  
(\*Estimated)

# ENGIMACH 2023 CONCURRENT SHOWS

## CASTINGS & FOUNDRIES EXPO INDIA

Promoting Foundries



**37**  
EXHIBITORS

**30**  
INTERNATIONAL  
DELEGATES  
(CASTING BUYERS)

**14**  
COUNTRIES  
(DELEGATES)

**37**  
PAN-INDIAN  
FOUNDRIES



GUJARAT  
**STARTUP  
CONCLAVE 2023**  
INNOVATE | ELEVATE | ACCELERATE



**280**  
STARTUPS

**30,000**  
VISITORS

**30+**  
INCUBATORS FROM  
HIGHER EDUCATION  
AND UNIVERSITIES

**100+**  
NETWORKING  
SESSIONS

## india smarttech Conference 2023



**28**  
SPEAKERS

**20**  
SESSIONS

**400 TO 500**  
ATTENDEES/SESSION

SPECIAL  
PARTICIPANTS FROM  
INDIAN NAVY  
DRDO SCIENTISTS

**OPENING CEREMONY**

From left: Mr. GURURAJ D. PATIL, Managing Director, EMAG INDIA PVT. LTD.; Mr. YUKI KITA, President & CEO, FANUC INDIA PVT. LTD.; Mr. HIREN JADEJA, President-Marketing, JYOTI CNC AUTOMATION LTD.; Mr. ANIL BHARDWAJ, Managing Director, MAZAK INDIA PVT. LTD.; Mr. TOSHIYUKI SUZUKI, Vice President, FANUC INDIA PVT. LTD.; Ms. DHARA GOHIL, Director, K AND D COMMUNICATION LTD.

**TESTIMONIALS OF GUESTS OF HONOUR**

**Mr. GURURAJ D. PATIL,**  
Managing Director - EMAG INDIA PRIVATE LIMITED

ENGIMACH exhibition provided us a platform to showcase our EMAG Technologies to the growing Western region which is abuzz with many new manufacturing projects. There are many MNCs who are setting up their operations in and around Gujarat and ENGIMACH is the right forum to be in.

EMAG INDIA through this participation showcased E Mobility as well as, non-auto parts that can be machined seamlessly on EMAG machines with highest precision and in large volumes both for the domestic as well as overseas demand.

The exhibition also provided a platform for excellent networking with supplier and customer base in this region. Overall, ENGIMACH supported companies like EMAG to come nearer to the emerging market of Gujarat and more important, to the manufacturing fraternity who would otherwise have seen the capabilities of our Technologies only on virtual media.”

**TESTIMONIALS OF GUESTS OF HONOUR****Mr. YUKI KITA**

President &amp; CEO - FANUC INDIA PRIVATE LIMITED

This is the 5th time we are participating and I'm very happy to participate. Gujarat state is a very much important state for industry growth in India. Of course, we will come back here to participate in the ENGIMACH show because this show is one of the biggest Machine Tools show and so for us very critical opportunity to introduce our products. ”

**Mr. HIREN JADEJA**

President Marketing - JYOTI CNC AUTOMATION LIMITED

Since the second edition we have been participating in ENGIMACH with the state-of-art technology products from metal cutting space. Since today is the first day it is not suitable to comment but considering today's crowd it seems it would be a game changer event for us! As far as the footfalls are concerned, lots of our old customers as well as the new customers they are visiting us. Surely, 100% we will be there in the next edition of ENGIMACH! ”

**Mr. ANIL BHARDWAJ**

Managing Director - MAZAK INDIA PRIVATE LIMITED

I am honored to have been invited as the guest of honor at the 16th ENGIMACH inaugural lamp lighting ceremony. ENGIMACH has long been a beacon of innovation and excellence in the manufacturing industry, providing a platform for industry leaders to showcase cutting-edge technologies and forge meaningful connections. It is truly inspiring to witness the remarkable growth and evolution of ENGIMACH over the years, and I commend the organizers for their unwavering commitment to driving progress in our sector. As a longstanding participant in the advancement of manufacturing, I am proud to have Mazak be a part of this esteemed event, contributing to the exchange of ideas and the exploration of new possibilities. ”

**Mr. TOSHIYUKI SUZUKI**

Vice President - FANUC INDIA PRIVATE LIMITED

I am honoured beyond measure to have been given the honour of lighting the lamp at the opening ceremony of ENGIMACH.

I hope that ENGIMACH will continue to grow and develop in the future, and that we will be able to help in any way we can.

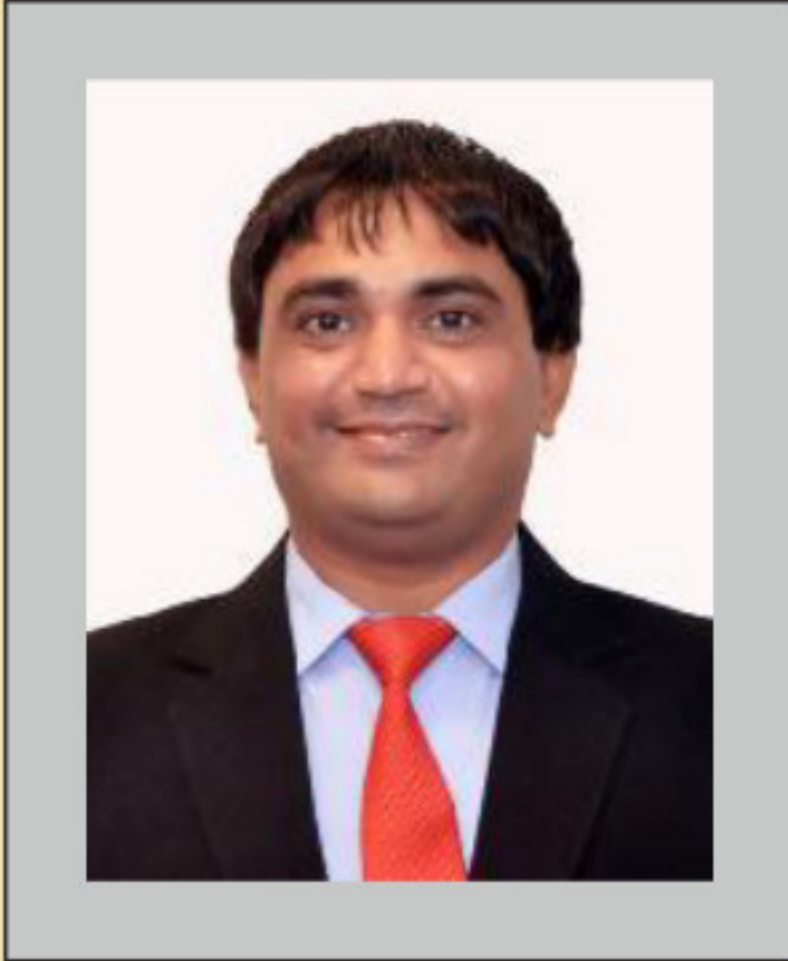
I look forward to working with you in the future. ”

# TESTIMONIALS OF SUPPORTING TRADE ASSOCIATIONS

16<sup>th</sup> **ENGIMACH**



MACHINE TOOLS MFG. ASSOCIATION  
RAJKOT



The 16<sup>th</sup> ENGIMACH was dedicated to showcase the latest technology in modern manufacturing required to fulfill the pressing current demand of manufacturing both for India and the World and was truly a success and larger than any earlier editions. The trade show displayed the latest technology critical for large scale manufacturing of world class products of high quality at competitive cost.

With over 1000 exhibitors including the concurrent shows, ENGIMACH is now at par with the best of engineering & manufacturing shows in India!

Apart from the Engineering, Machine Tools & Automation exhibitors in ENGIMACH, the concurrent and co-located shows provided depth and variety to the mega event - from Startup Exhibition to Smarttech Conference featuring international speakers to a trade show dedicated to creating an Indian Castings bazaar!

We congratulate K and D Communication Limited for a highly successful 16th ENGIMACH and hope that all their other trade shows also act as similar powerful catalysts to industrial growth and prosperity.

**Shri Yogin Chhaniara, President  
Machine Tools Manufacturers Association, Rajkot**



The 16<sup>th</sup> ENGIMACH, 2023 held on 6-10 December, 2023 at Gandhinagar, Gujarat, was truly a success and larger than any earlier editions. This show displayed the latest technology critical for large scale manufacturing of world class products of high quality at competitive cost. K and D Communication Limited is dedicated to organize trade shows that act as powerful catalysts to industrial growth and prosperity.

LMTMA praises K and D Communication Limited for this commendable show.

**Shri Amarjeet Singh Sagar, Director  
Ludhiana Machine Tools Manufacturers Association**



At the outset, we thank you very much for allotting us a stall at ENGIMACH 2023 at Gandhinagar, Gujarat. Our Association - Association of Ludhiana Machine Tool Industries - was very much impressed with the way the exhibition was organised. We could see some of the stalls displaying machineries manufactured with most modern technology. The footfall was quite encouraging.

We once again thank you and wish all the best in your future endeavours.

Thanks,

**Shri Tarlochan Singh, President  
Association of Ludhiana Machine Tool Industries**

# TESTIMONIALS OF SUPPORTING TRADE ASSOCIATIONS

16<sup>th</sup> **ENGIMACH**

**liai**



We congratulate K and D Communication Limited for an outstanding industrial exhibition to stimulate the economic progress of Gujarat and the Nation!

Indeed, we are proud to be one of the supporting Trade Associations of this important event. The 16th edition of ENGIMACH was unique in many respects. While trade shows usually play an important role in stimulating economic growth, the 16th ENGIMACH was held at a particularly opportune time during the present economic ascendancy of the country.

It was not only the biggest edition of the trade show so far in terms of exhibitors and visitors but also the most interesting with the concurrent shows adding a lot of character and depth to the overall mega event.

While the Vibrant Gujarat Startup Conclave and Exhibition displayed innovations and investment opportunities, the Smarttech Conference featured many notable international speakers who gave valuable insights on the future of many sectors including manufacturing. The Castings & Foundries Exp focused on a sector not common in exhibitions and showed much promise for its future.

We are sure the organizers will continue to produce such outstanding trade shows and we look forward to continue our support as a trade body.

**Dr. Lalit Kumar, President**  
**Laser Industries Association of India**

**SAI** STARTUP  
ASSOCIATION OF  
INDIA



**"India's Innovation Unleashed: Pioneering the Future of Manufacturing"**

As the Board Member & President of the Startup Association of India, I would like to give a big applause to the entire team of 16th ENGIMACH, it was great to support this groundbreaking event that exemplified the pinnacle of modern manufacturing technology.

The 16th ENGIMACH, stands as a testament to India's unwavering commitment to innovation and industrial progress. It served as an unparalleled platform to showcase cutting-edge technology vital for meeting the escalating demands of manufacturing, both domestically and on a global scale.

Inclusion of concurrent and co-located shows such as Vibrant Gujarat Startup Conclave, Vibrant Gujarat Global Summit added a layer of depth and diversity to this mega event. From riveting Startup Exhibitions to the intellectually stimulating Smart-tech Conference featuring esteemed international speakers, ENGIMACH offered a comprehensive panorama of innovation and expertise. The dedicated trade show aimed at fostering an Indian Castings marketplace further enriched the event, echoing its commitment to addressing diverse industrial needs.

With a staggering presence of thousands of exhibitors, including concurrent shows, ENGIMACH has firmly solidified its position as one of the foremost engineering and manufacturing exhibitions in India. Its significance lies not only in its monumental scale but also in its ability to spotlight the latest advancements crucial for large-scale manufacturing of world-class products, ensuring uncompromising quality at competitive costs.

We extend our appreciation to K and D Communication Limited for their unwavering dedication to organizing trade shows that serve as potent accelerators for industrial growth and prosperity.

**Shri Dipti Lavya Swain, Board Member & President**  
**Startup Association of India**

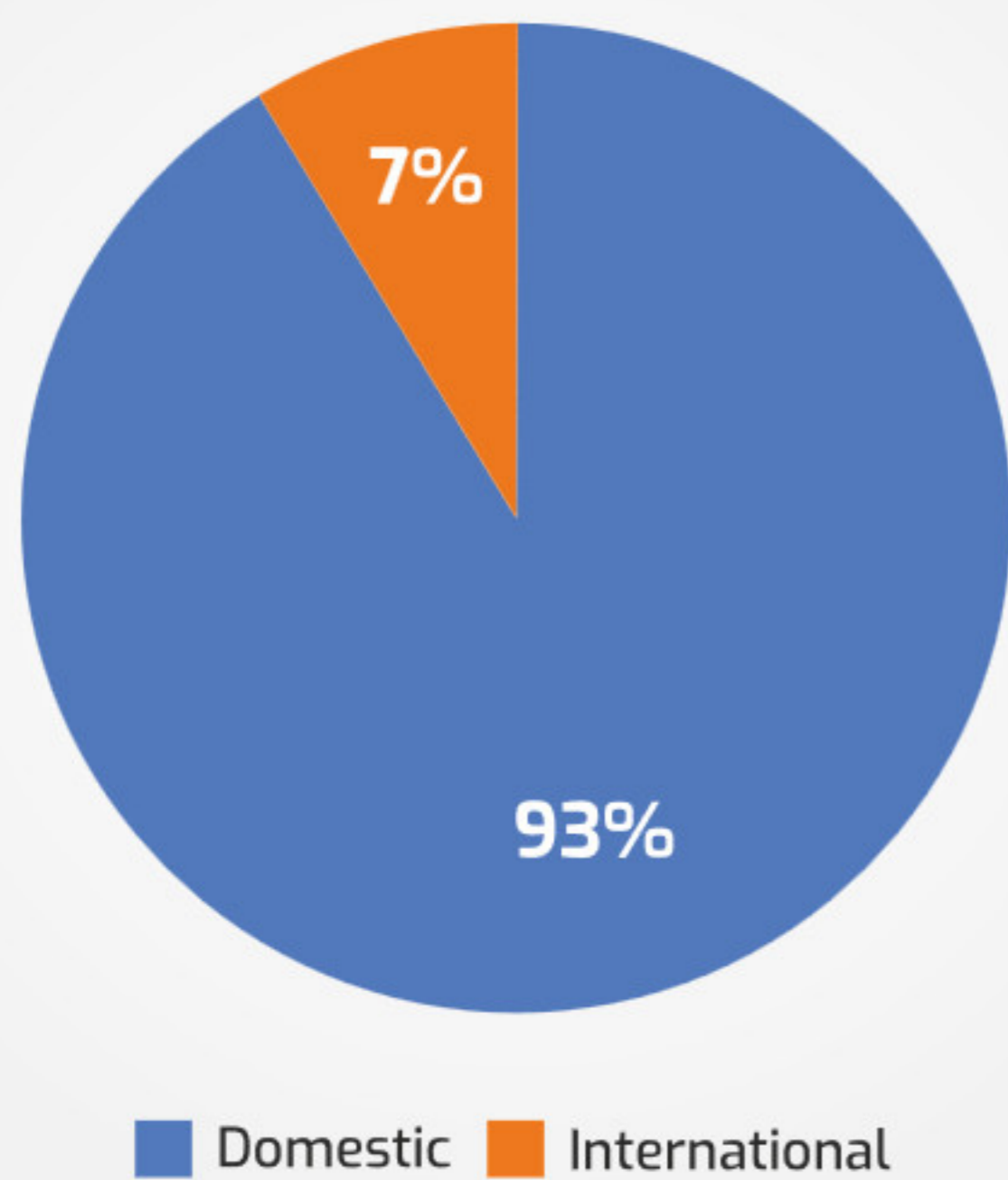
# EXHIBITORS

**DOMESTIC**  
**710**  
 +  
**INTERNATIONAL**  
**55**  


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**765**  
**(TOTAL)**

**Exhibitors Domestic & International**



CATEGORY	%
MACHINE TOOLS CUTTING	10.53
MACHINE TOOLS FORMING	5.12
GEARS, MOTORS & DRIVES	3.74
MACHINE TOOLS ACCESSORIES	10.53
LASER MACHINERIES & EQUIPMENT	5.68
INDUSTRIAL BEARINGS	2.91
ROBOTICS, AUTOMATION & MORE	11.36
PRECISION, HAND & POWER TOOLS	6.23
TESTING & MEASURING	1.80
PUMPS & VALVES	1.52
INDUSTRIAL SUPPLIES	12.60
HYDRAULIC & PNEUMATIC	4.29
SURFACE COATING & FINISHING	3.19
ADDITIVE MFG. - 3D PRINTING	0.83
MATERIAL HANDLING EQUIPMENT	5.26
TUBE & PIPE TECHNOLOGY	1.11
ITES (Softwares, CAD-CAM)	3.46
WELDING EQUIPMENT & CONSUMABLES	3.19
METROLOGY	2.91
OTHERS	3.74



# VISITORS

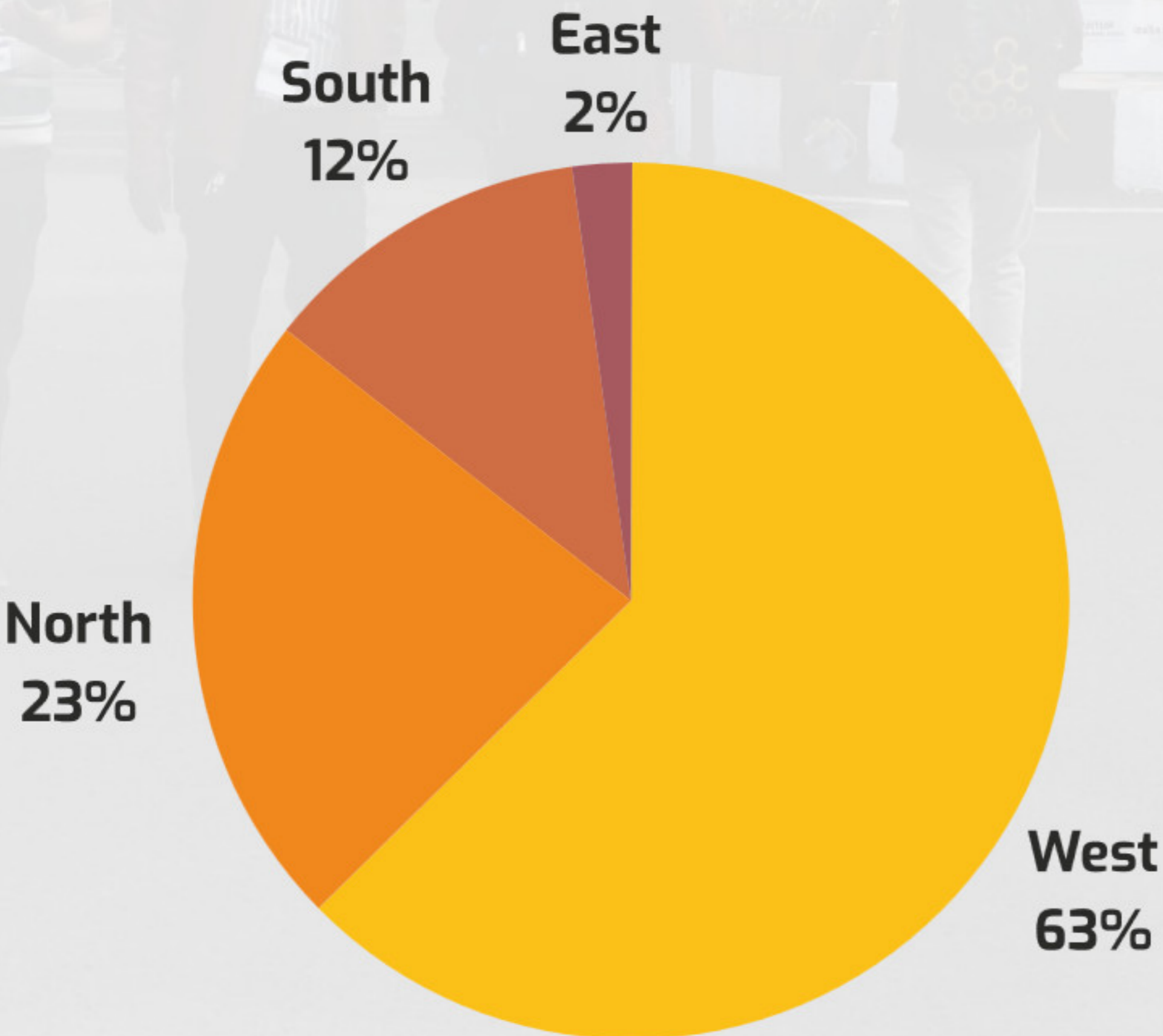
## DOMESTIC VISITORS

Gujarat	26,323
Maharashtra	5,982
Rajasthan	1,721
Madhya Pradesh	1,813
Delhi	2,721
Punjab	1,703
Karnataka	2,122
Telangana	354
Bihar	176
West Bengal	344
Haryana	1,252
Himachal Pradesh	46
Kerala	23
Uttarakhand	37
Uttar Pradesh	2,561
Chhattisgarh	453
Andhra Pradesh	1,251
Tamilnadu	2511
Goa	27
Jammu & Kashmir	5

## INTERNATIONAL VISITORS

USA	2
Germany	1
Spain	1
Singapore	1
Africa	25
Bangladesh	19
Nepal	14
Korea	2
Taiwan	5
Russia	2
Japan	4
Turkey	2

## ZONE IN %



**51,425**  
Domestic  
Visitors

+

**78**  
International  
Visitors

**Total 51,503**



**Mr. Hiren Jadeja**  
President - Marketing  
JYOTI CNC AUTOMATION LIMITED

Since the second edition we have been participating in ENGIMACH with the state-of-art technology products from metal cutting space. Since today is the first day it is not suitable to comment but considering today's crowd it seems it would be a game changer event for us! As far as the footfalls are concerned, lots of our old customers as well as the new customers they are visiting us. Surely, 100% percent we will be there in the next edition of ENGIMACH! ”

**WATCH HERE**



**Mr. Indraneel Bhattacharya**  
Vice President  
- Sales & Marketing  
LAKSHMI MACHINE WORKS LIMITED

We are there from the first ENGIMACH and we opened our account in Gujarat with ENGIMACH exhibition! The first order came from there. Before that, we were not present in Gujarat! India is going to become the world factory and manufacturing is at a high uptrend. To support that, Machine Tools companies have come up in a big way so that now we can replace the imports which used to be very high! If you take the product we manufacture, these are machines which are now mostly procured by Indians from Indian companies. Regarding the next edition of ENGIMACH 2025, we will come back 100% because it is very important for us to launch new products in this market. We do get a lot of leverage from this exhibition and will continue to come. ”

**WATCH HERE**



**Mr. Sagar Kheradiya**  
AGM Sales (Gujarat)  
YAMAZAKI MAZAK INDIA PRIVATE LIMITED

Mazak is a Japanese company with H.Q. in Pune and an office in Gujarat also. Our VC – EZ which we were earlier dispatching from Japan and Singapore, we are now manufacturing in India at our Pune plant! We are thankful to ENGIMACH for giving us this platform and our experience is very good and since many years we are participating in ENGIMACH. ”

**WATCH HERE**



**Mr. Nithin M Naidu**  
General Manager, India  
INDEX MACHINE TOOLS INDIA PVT. LTD.

ENGIMACH is very well known to me for quite some years not only from my present organization but also from my previous organization and we are very happy that we are here displaying our machines here. We are thankful to ENGIMACH for providing us this platform to display our products, to show the strengths of our machines and the technology that we offer to customers. I personally feel that the whole event would be quite successful and this will be quite fruitful not only for us but to everybody here. We will definitely be back here in 2025 and I think we would display more machines than what we have today here. ”

**WATCH HERE**



**Mr. Rakesh Patel**  
Regional Sales Manager  
– Gujarat  
EMAG INDIA PRIVATE LIMITED

Mainly we are focusing on automotive and certain non-automotive products like aerospace and hydraulics. For Indian growth definitely ENGIMACH is contributing and EMAG can contribute by giving turnkey solutions to local customers. For example, we have some good solutions for two-wheeler and four wheeler electric vehicles. ”

**WATCH HERE**



**Ms. Ashwini M. Hugar**  
Sr. Executive - Marketing,  
Sales Coordination &  
Administration  
EMAG INDIA PRIVATE LIMITED

It is a good experience. There has been a good response from the customers, we are getting good new prospective contacts and we are generating good quality leads from ENGIMACH. So we will definitely participate in the upcoming ENGIMACH in 2025. ”

**WATCH HERE**



**Mr. Gautam Goswami**  
Deputy General Manager  
– Gujarat  
PHILLIPS MACHINE TOOLS INDIA PVT. LTD.

We are associated with ENGIMACH since last 25 years. We have always showcased new technologies and obtained new customers here. So the overall experience of ENGIMACH is always good. Yes! We prefer ENGIMACH always first! ”

**WATCH HERE**



Pioneering a new future,  
with you all



**YAMAZEN**

**Mr. Praveen Daddimani**  
Senior Regional Manager  
– Service  
YAMAZEN MACHINERY & TOOLS  
INDIA PRIVATE LIMITED

We have participated in ENGIMACH four times and we have been much encouraged. We started our business in Gujarat from the ENGIMACH edition of 2017 and by now almost 300 machines have been installed! We definitely see a lot of new customers in ENGIMACH who are here to see different new technologies helpful for their products. Yes definitely we would like to participate again in ENGIMACH because of this very good performance of bringing new customers. ”

**WATCH HERE**



**Mr. Amish Bhavsar**  
General Manager – Marketing  
JANATICS INDIA PRIVATE LIMITED

We are participating for the 16th time this 16th ENGIMACH! It was surprising that there was heavy rush in the morning session of Day 1 itself! This is a very good platform where all the customers are coming over here and we can generate very good revenue. So, as far as the economy is growing, platform like ENGIMACH definitely helps us to grow further. Regarding my participation in the next edition of ENGIMACH in 2025, I would like to book it today! ”

**WATCH HERE**



**LASER TECHNOLOGIES™**

**Mr. Rakesh Agarwal**  
Managing Director  
LASER TECHNOLOGIES PVT. LTD.

This is our 3rd time participating in ENGIMACH and everytime we are growing so we are increasing the booth size. I believe this kind of exhibition is playing a pivotal role in the growth of Indian manufacturing sector because customers can see what kind of technologies are there in the market which they can use in their manufacturing to increase the production, to increase the quality and be more competitive on the global market. Regarding participating in the next edition of ENGIMACH, of course, we will be there. As I told you, may be with 50 to 80% more space! ”

**WATCH HERE**



**PROARC**  
For the non-stop you

**Mr. Kamlesh Thakur**  
Director  
PRO-ARC WELDING &  
CUTTING SYSTEMS PRIVATE LIMITED

We are participating for the 4th time and our experience has been good. We are happy to see it is growing with more and more participants. We see now that this is as big an event as IMTEX in Bangalore or any other exhibition in India! Our team in Gujarat is very excited about participating in every exhibition of ENGIMACH which is coming up in future. ”

**WATCH HERE**



**MAX PHOTONICS**

**Mr. Himanshu Prajapati**  
Sales Head - India  
MAXPHOTONICS COMPANY LIMITED

Although we are first time participating in ENGIMACH, we had previously participated in INDIA MACHINE TOOLS SHOW (IMTOS) and our experience there was very good. We are getting very good business in this exhibition also. So we are very confident we will come again in ENGIMACH 2025 and also participate in other exhibitions of the same organizers. ”

**WATCH HERE**

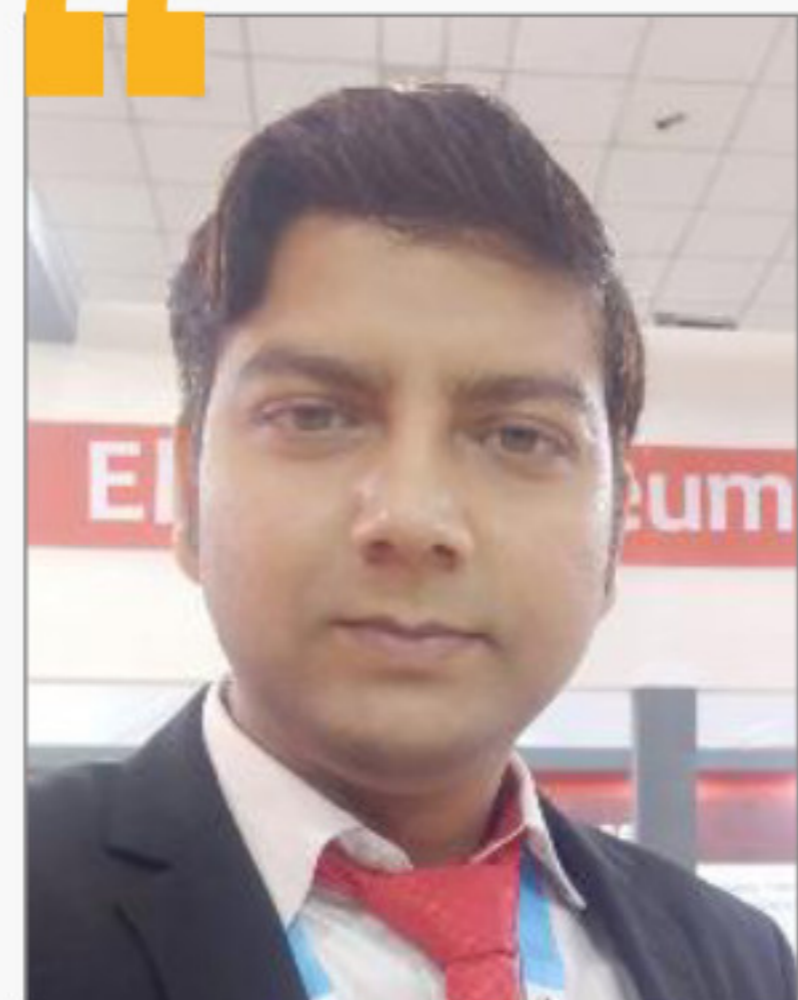


**ISGEC**

**Mr. Pravin Manchanda**  
Head, Bawal Works  
ISGEC HEAVY ENGINEERING LIMITED

Our experience this year is really good at the ENGIMACH and we have noticed that the footfall is really good. ENGIMACH gives the Indian manufacturer the platform where we introduce and display our products to the inner as well as the outer world. Depending on the market situation and the exports of the metal forming world we would like to participate in 2025. ”

**WATCH HERE**



**ELDTA PNEUMATICS**  
Forming Tomorrow. Today!

**Mr. Vishal Pratap**  
Manager Marketing  
(Machine Division)  
ELECTROPNEUMATICS AND  
HYDRAULICS (I) PVT. LTD

Our key customers are from the Automotive Sector, Furniture Industry, Defence Segment, Railways, Steel & Chemical Plants, White Goods and Transmission Tower Line Equipment. We are associated with ENGIMACH since more than 10 years and it's a good experience to be here. We have got a good footfall of regional customers, pan-India and overseas as well. We would like to meet our existing customers as well as new customers so we will definitely be participating in next ENGIMACH as well. ”

**WATCH HERE**

“



**Mr. Shital Kalavade,**  
Sales Director, Drives & Motors,  
Cluster Head-Mumbai & Gujarat  
ABB INDIA LIMITED

We are participating for the first time. The response is wonderful and we feel that this will be a good success for us. Definitely to reach out to many customers in various segments where our footprint is not there I think such exhibitions will definitely provide a good platform for us. I personally feel this is going to be a good platform for us when I look at the turnout of various customers. The quality of customers and the seriousness from the customers is wonderful. So definitely we look forward to participate in ENGIMACH during the next edition. ”

**WATCH HERE**

“



**Mr. Jigar Gajjar**  
Regional Manager, Gujarat  
DELTA ELECTRONICS INDIA PVT. LTD.

In ENGIMACH, we are participating since 16 years. Here we have displayed few new and recently launched products like VP 3000 for Pump Application and CNC Controller. Compared to last year, this year the footfall is quite good so we are quite impressed and the arrangement and everything is quite good. This year we are Silver Sponsor and definitely we will have to participate in this exhibition again. ”

**WATCH HERE**

“



**Mr. Yuki Kita**  
President & CEO  
FANUC INDIA PRIVATE LIMITED

This is the 5th time we are participating and I'm very happy to participate. Gujarat state is a very much important state for industry growth in India. Of course, we will come back here to participate in the ENGIMACH show because this show is one of the biggest Machine Tools show and so for us very critical opportunity to introduce our products. ”

**WATCH HERE**

“



**Mr. Varun Arora**  
General Manager  
EXOR INDIA PRIVATE LIMITED

This is the 4th or 5th edition in which we are participating and it has been a good show for us. We had some good customers visiting us, some good leads received and hopefully in 5 days we'll have a lot of customers to serve. I think ENGIMACH is providing a platform where lot of customers are meeting suppliers and giving opportunity to companies like us where we can showcase our products and help customers in enhancing their automation and IOT needs. For sure, we'll be here, hopefully in the same location and we'll continue to be participating in ENGIMACH. It's a good show. ”

**WATCH HERE**



# BUYER SELLER MEETS

26 Buyers from Africa & 127 ENGIMACH Exhibitors met at the **BUYER SELLER MEETS**





# AT A GLANCE



CONCURRENT SHOW

# POST SHOW REPORT

# FOCUSING ON FOUNDRIES...

FIRST ATTEMPT AT AN INDIAN CASTINGS BAZAR

FIRST TIME **400+** CASTING BUYERS WITHIN THE VENUE  
(AS EXHIBITORS IN THE 16<sup>TH</sup> ENGIMACH)

## CASTINGS & FOUNDRIES EXPO INDIA

*Promoting Foundries*

**6 - 10 DEC, 2023**  
**GANDHINAGAR**

Trade Show of Foundries and Suppliers of  
Foundry Equipments & Consumables

A Concurrent Event  
launched by

16<sup>th</sup>  
**ENGIMACH**

6-10 DEC 2023 > GANDHINAGAR

Trade Show of Engineering Machinery,  
Machine Tools, Manufacturing and Automation



CO-ORGANIZED BY



EVENT SUPPORTERS



SUPPORTING MEDIA



ORGANIZED BY







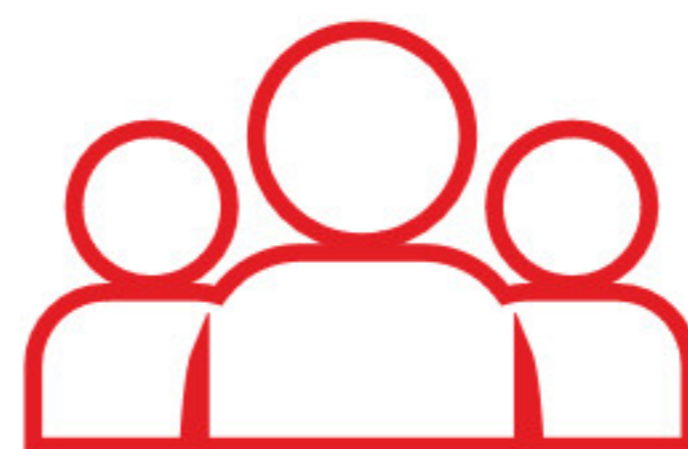
**37** EXHIBITORS FROM 8 STATES



**400+** Castings Buyers at the Venue  
itself as Exhibitors in the 16th ENGIMACH



**30** International Castings Buyers from  
**14** Countries met **37** Indian Foundries  
in the Buyer-Seller Meets



This unique “INDIAN CASTINGS BAZAR”  
was open to all **51,503** VISITORS in 16<sup>th</sup> ENGIMACH

## Survey Forms

- Most found this First Edition encouraging and desired a regular biennial edition.
- Most agreed that an INDIAN CASTINGS BAZAR should be promoted globally and were encouraging about participating in the next edition.
- The average rating for Exhibitor Goal Achievement in this edition was 5 on a scale of 1 to 10.
- Most participated enthusiastically in the formal Survey and gave suggestions for improvement in the next edition.
- We are gratified that the idea of promoting an INDIAN CASTINGS BAZAR and our first attempt has been well received and this has strengthened our resolve to do better in the next edition.

## Video Interviews

“The response to the events like Castings & Foundries has been quite positive, and it is evident that they are creating a significant amount of awareness regarding the foundry industry. The K and D management and team have done an excellent job in organizing these events. As we continue to see this trend of events unfold, there is no doubt that even more awareness will be generated. In fact, our own participation in the next edition of these events is already confirmed.”

**Mr. Dinesh Garg**  
Director  
BEHARI LAL GROUP

“We are delighted with the response to Engimach as there has been great footfall. This being the first time that Castings & Foundries have been included in the event, and it is remarkable how well-received it was. The high level of awareness surrounding the event will not only contribute to the growth of the casting industry but also ensure that it stays up-to-date with new market scenarios.”

**Mr. Saurabh Bhardwaj**  
Head Foundry Vertical  
ELECTROTHERM (INDIA) LIMITED

“The Castings & Foundries exhibition is invaluable for the foundry industry, allowing companies to focus on this specific sector. By participating in such events, we not only showcase our products and services but also establish connections within the industry. The response we have received has been overwhelmingly positive. This success motivates us to return for the next edition without hesitation. We are always eager to take part in events that shine a spotlight on foundries and provide opportunities for exposure and growth.”

**Mr. Dushyant Gorecha**  
Executive Director  
GORECHA METAL TECH PRIVATE LIMITED

# TESTIMONIALS OF EXHIBITORS

“Through our participation in Castings & Foundries, we have been able to gain significant exposure. This event has attracted industrialists from various sectors who have shown a keen interest in our offerings, allowing us to establish valuable contacts. We are confident that attending this event again next year will further enhance our visibility and networking opportunities.”

**Mr. Ritesh Patel**

Director & Chief Executive Officer  
HEATTRANS EQUIPMENTS PRIVATE LIMITED

“The event, which was skillfully conducted by KandD and their team, deserves our heartfelt appreciation. We are grateful to them for organizing such a grand platform for the Foundries Industry. This initiative plays a pivotal role in promoting "Make-in-India" within the foundries sector, benefiting both current industry players and those who plan to join in the future. With this remarkable event, we can confidently say that we will be eagerly looking forward to participating again in the future.”

**Mr. Manish Sahu**

Assistant Manager (Product Development)  
JALPA DEVI ENGINEERING PRIVATE LIMITED

“This is our first time at Engimach and also at the Castings exhibition, and we couldn't be happier with the response. We have received numerous enquiries, which has been truly encouraging for us. This platform provided us with the opportunity to meet new buyers and suppliers all in one place, making our job much easier. We would like to express our gratitude to KandD and their team for their amazing work in organizing this event, and we sincerely hope they continue arranging such events more frequently. Needless to say, we are already looking forward to coming back for future editions.”

**Mr. Shailesh Bhuvra**

Director  
REVOLVING TECHNO CAST

“We have achieved remarkable success in generating leads for the future, thanks to the invaluable efforts of KandD and the team. Their commitment to excellence has paved the way for potential growth and expansion. We are confident that our partnership will continue to flourish and yield even greater results in the future.”

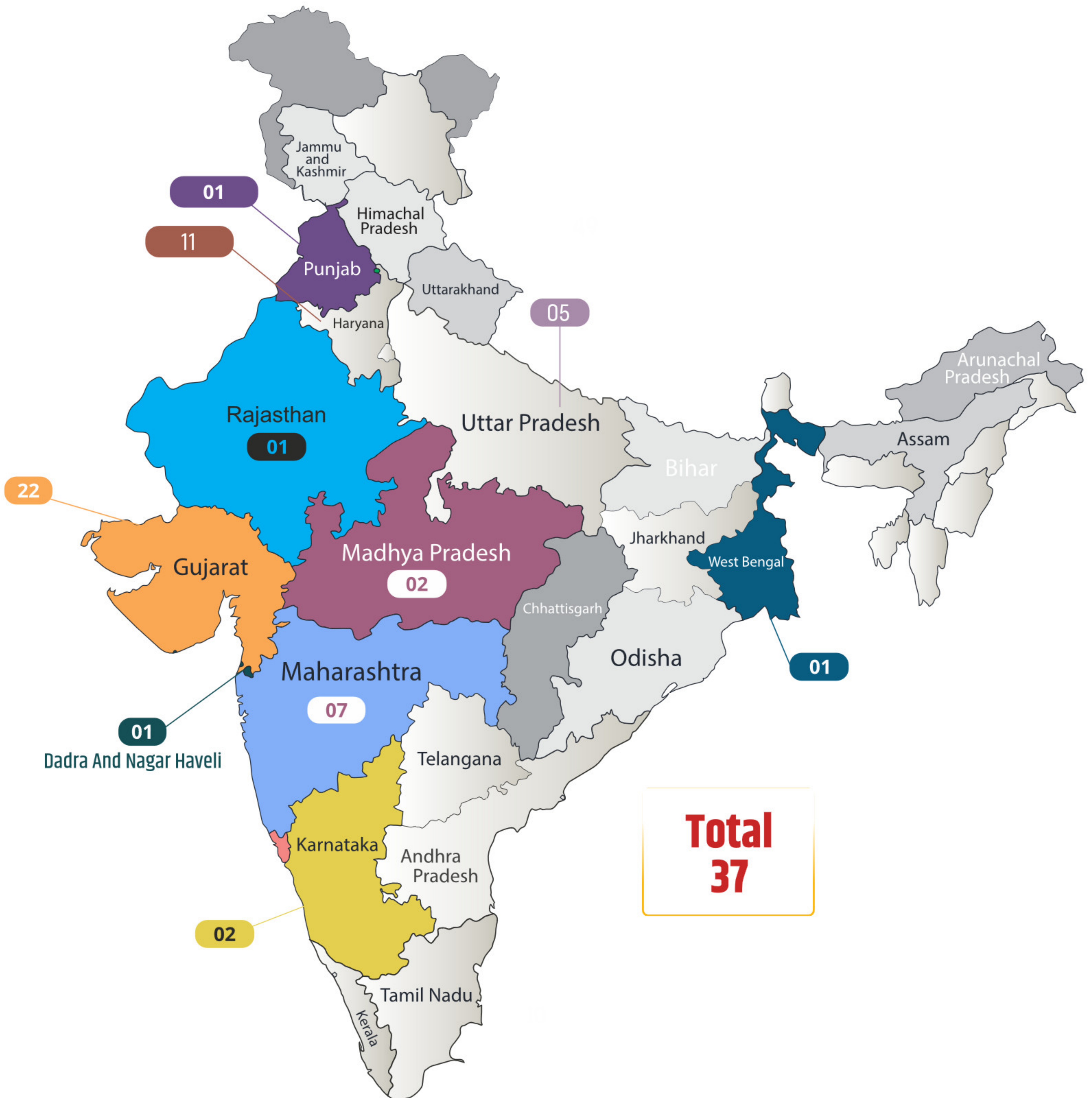
**Mr. Vijay Purohit**

Sales Head  
STAR PIPE FOUNDRY (INDIA) PRIVATE LIMITED

# PARTICIPATION EXHIBITORS

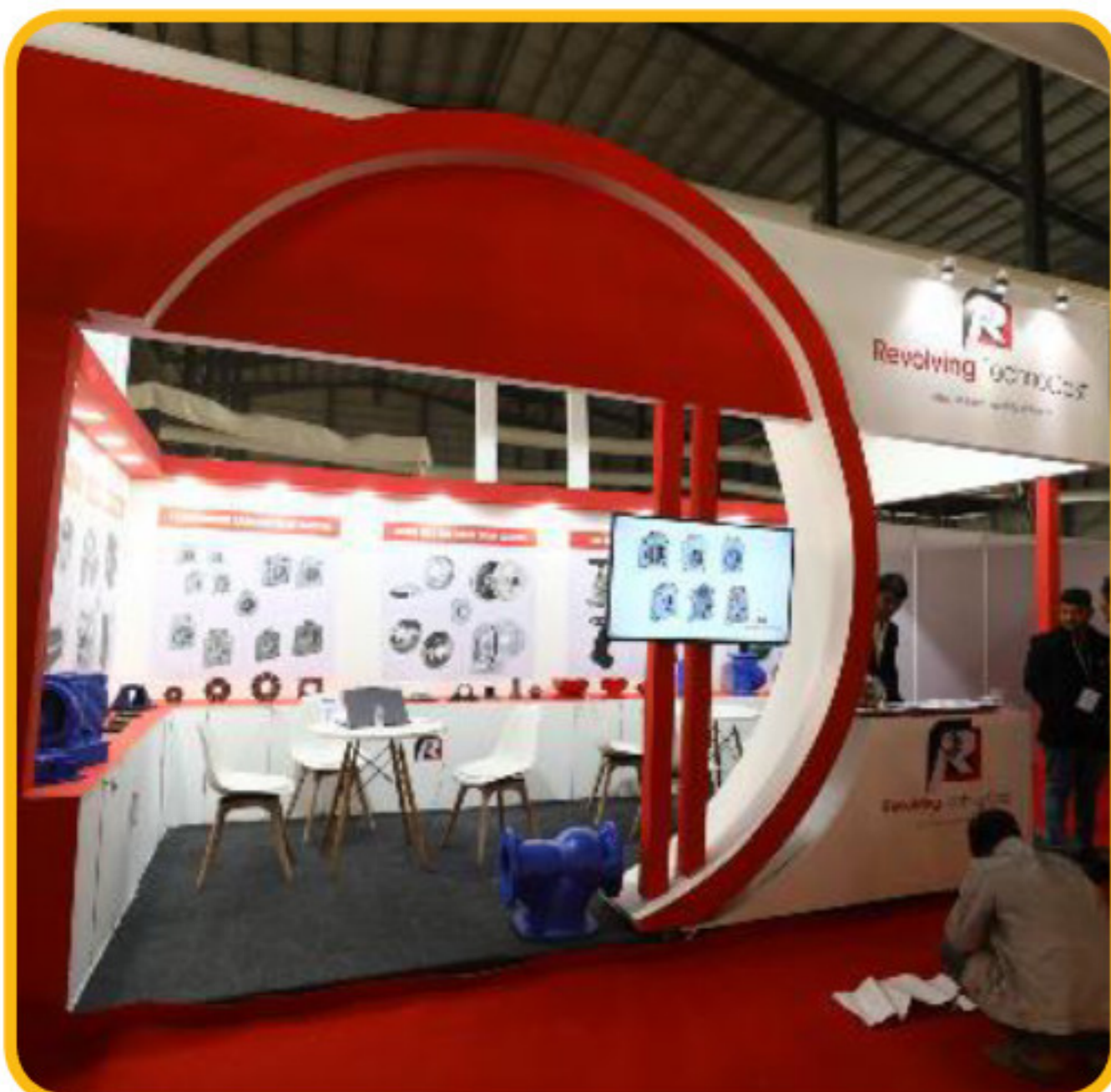
SR.	COMPANY NAME	CITY/STATE/REGION
1	ALLTECH FERROCAST	RAJKOT
2	ALONDRA TECHNOCAST LLP	RAJKOT
3	BEHARI LAL ISPAT PVT LTD	MANDI, PUNJAB
4	GORECHA METAL TECH PRIVATE LIMITED	RAJKOT
5	HEATTRANS EQUIPMENTS PVT LTD	AHMEDABAD
6	INDIAN HARVESTERS	AURANGABAD
7	JALPA DEVI ENGINEERING PRIVATE LIMITED	PITHAMPURA, M.P.
8	LAVA CAST PRIVATE LIMITED	ALINDRA, VADODARA
9	NORTHERN ALLOYS BHAVNAGAR LIMITED	BHAVNAGAR
10	PANCHAL IRON & BRASS FOUNDRY WORKS	VAPI
11	PIONEER ENGINEERING SERVICES	AHMEDABAD
12	POONAM METALS	RAJKOT
13	PORWAL AUTO COMPONENTS LIMITED	INDORE
14	REVOLVING TECHNO CAST	RAJKOT
15	SHREE HANS ALLOYS LIMITED	AHMEDABAD
16	SHREE MATANGI INVESTMENT CASTING PVT LTD	SANAND, GUJARAT
17	SIDDHI FERROUS PRIVATE LIMITED	SILVASSA
18	STAR PIPE FOUNDRY (INDIA) PRIVATE LIMITED	RAJKOT
19	TECHNOVISION AUTO COMPONENTS PRIVATE LIMITED	KOLHAPUR
20	UNIVERSAL TECHNO CAST	RAJKOT
21	ALL-WIN ALUMINIUM INDUSTRIES	AHMEDABAD
22	H K ENTERPRISE & SONS	BHAVNAGAR
23	RTE TRANSWEIGH INDIA PVT LTD	MUMBAI
24	SR STEELS	MUMBAI
25	EASTERN ALLOYS PVT LTD	ROURKELA
26	UNICAST ALLOYS PVT LTD	COIMBATORE
27	VISHNU FERRO CAST	RAJKOT
28	SPACE ALLOYS PVT LTD	AHMEDABAD
29	SIMPLEX CASTINGS LTD	BHILAI
30	ASHOK IRON WORKS PVT LTD	BELGAUM
31	ELECON ENGINEERING COMPANY LIMITED	ANAND
32	MASTA CASTING	KATHLAL
33	J R STEEL INDUSTRIES	SAHOR
34	JINESHWAR MALLEABLE AND ALLOYS	BELGAUM
35	VEERESHA TECHNO INDUSTRIES PVT LTD	SANGLI
36	KIRLOSKAR BROTHERS LTD	DEWAS
37	FINECAST GUJ. PVT LTD	ANAND

## STATE-WISE BREAKUP



# VISITORS

This concurrent & co-located show was open to all the following  
51,503 VISITORS in 16<sup>th</sup> ENGIMACH



# BUYER-SELLER MEETS

Over 2 days, **30 International Delegates (casting buyers)** from 14 countries met **37 Indian Foundries (casting sellers)**



**International buyers from the following countries participated in the Buyer-Seller Meets:**



United States



Morocco



Oman



Cameroon



Ethiopia



Ghana



Kenya



Mali



Mozambique



Rwanda



Sudan



Tanzania



Togo



Zimbabwe

## Interaction with Buyers and Sellers



**CONCURRENT SHOW**



# **STARTUP CONCLAVE 2023**

INNOVATE | ELEVATE | ACCELERATE  
DECEMBER 7<sup>th</sup> TO 10<sup>th</sup>, 2023

Concurrent Wirth

16<sup>th</sup>  
**ENGIMACH**

6-10 DEC 2023

Helipad Exhibition Centre, Gandhinagar

# **POST SHOW REPORT**



**K AND D**  
COMMUNICATION LIMITED





**280**

**STARTUPS**



**30+**

**INCUBATORS FROM  
HIGHER EDUCATION  
AND UNIVERSITIES**



**30,000**

**VISITORS**



**100+**

**NETWORKING  
SESSIONS**



Chief Minister Shri Bhupendrabhai Patel, State Minister Shri Rushikeshbhai Patel & Union Minister Shri Rajeev Chandrasekharji were among the dignitaries present.

# AT A GLANCE



# CONCURRENT SHOW

Concurrent With  
**16<sup>th</sup> ENGIMACH**

# india smarttech

Conference 2023

8 December 2023 | Gandhinagar, Gujarat

**SPEAKERS:**  
**28**

**SESSIONS:**  
**20**

**ATTENDEES:**  
**400 to 500** per Session

## SPECIAL DELEGATES

MALCOLM BENDALL | BOB GREENYER | MEI LIN FUNG | SHAILESH KUMAR | COME CARPENTIER  
MICHAL UKROPEC | JAN KUENNE | GEORDIE KEITT | SUJITH RAVINDRAN | INDIAN NAVY | DRDO SCIENTISTS



# A grand success

In terms of qualitative outcomes, our endeavours in India have been marked by significant milestones. We've witnessed the introduction of the intriguing Plasmoid Implosion technology, opening doors to exciting possibilities. Furthermore, our exploration has delved deep into scenarios envisioning India's ascent as a dominant AI-driven financial juggernaut. This journey has been fueled by the enthusiastic support of influential Indian executives, who are keen on bolstering investments in Gujarat's thriving tech startup ecosystem. Notably, the dialogue between local Gujarat residents and esteemed foreign delegates has been both engaging and enlightening, fostering cross-cultural exchange and collaboration.

On the quantitative front, our efforts have yielded substantial results. We've amassed a wealth of valuable video content, encompassing various aspects of our initiatives. Additionally, we've compiled dozens of insightful sound bites featuring expert commentary, shedding light on the practical applications of AI in Gujarat. In a significant development, the Indian Navy has expressed its commitment to conducting testing on Malcom's Plasmoid Generator, showcasing the real-world impact of our efforts. Lastly, our foray into Michal Ukropec's Digital Twins technology has generated substantial interest, indicating its potential relevance and impact in the region

## AT A GLANCE



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# MARKETING

# ROAD SHOW



From L-R: Mr. Hareshbhai Patel - Vice President, MTMA Rajkot; Mr. Ritesh Shah - GM, K and D; Mr. Subodh Panchal - MD, Kastwel Foundries; Mr. Tejas Dudakiya - Secretary, MTMA; Mr. Amit Mistry - Head Projects, K and D



Guests watching Engimach 2023 video presentation



Mr. Hareshbhai Patel - Vice President, MTMA felicitated by Mr. Ritesh Shah - GM, K and D



Mr. Subodh Panchal, MD, Kastwell Foundries felicitated by Mr. Bipin Siddhapura, Co-op Director, MTMA



Mr. Sachin Nagewadia, Director, MTMA Rajkot



Mr. Subodh Panchal, MD, Kastwel Foundries



Mr. Amit Mistry, Head Projects K and D



Mr. Deval Ghorecha, Jt. Secretary, MTMA Rajkot



Mr. Amit Mistry, Head Projects, K and D engaging an audience member



Mr. Subodh Panchal - MD Kastwel Foundries engaging an audience member



Mr. Tejas Dudakiya, Secretary felicitated by Mr. Jagdish Barot, K and D

## FACEBOOK, INSTAGRAM, GOOGLE ADS, ETC



TOTAL REACH	TOTAL IMP	TOTAL ENGAGEMENT	TOTAL BRAND MENTIONS
65,48,315	3,30,97,768	2,16,926	1200

## INVITATION



## TRADE JOURNALS



- Dhatukam
- 99 Business
- OEM Update
- Opportunity For You
- MTMA
- Industrial Product Finder

## NEWSPAPER ADS



**INNOVATE >**  
**ACCELERATE >**  
**INSPIRE >**

**16<sup>th</sup> ENGIMACH**

6-10 DEC 2023 > GANDHINAGAR

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**K AND D COMMUNICATIONS** >> **CREATING BUSINESS OPPORTUNITIES FUELING ECONOMIC GROWTH**

Founded in 1992, K AND D COMMUNICATIONS LIMITED (KDCL) is one of the pioneering trade fair organizers in India. Over a span of last 25 years KDCL has organized 75+ national and international exhibitions all across India in different industrial segments. Today, KDCL is proud to provide turnkey solutions for events. KDCL is most renowned for ENGIMACH which is one of India's most successful international exhibitions in the engineering, automotive, and manufacturing sectors for the last 25 years.

KDCL particularly prides the trust of companies launching new ideas, products and services. These companies rely on KDCL exhibitions for the successful introduction of their innovations. KDCL has also contributed to the infrastructure of Gujarat by developing the Helipad Exhibition Centre (HEC) in Gandhinagar, the capital of Gujarat. Equipped with world-class infrastructure, HEC is the one of the largest exhibition centres in India.

As a trade fair organizer, KDCL has ably performed its role as a powerful catalyst to industrial growth and prosperity for our country.

**OTHER UPCOMING EXHIBITIONS**

**Pune Machine Tools Show** (17-24 Feb 2024)  
**India Machine Tools Show** (19-23 Mar 2024)  
**BANKET MACHINE TOOLS SHOW** (20-24 Mar 2024)

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**ENGIMACH**

**THE LEGACY**  
ENGIMACH has been a major contributor to the growth of the engineering and manufacturing sectors for almost 3 decades. It is well-known for the high caliber of its exhibitors and visitors.

To different people, ENGIMACH means different things:

- Marketplace for showcasing & finding solutions
- Platform to make alliances & collaborations
- Springboard for launching new innovations & ideas
- Forum for knowledge sharing & networking
- Arena for level building & business development

15 EDITIONS | 6850+ EXHIBITORS | 35+ COUNTRIES | 5 MN+ VISITORS | 1L+ INNOVATIVE PRODUCTS DISPLAYED | ₹115 BN\* BUSINESS GENERATED

\*As calculated based on data collected by Yuvraj Govil & Associates, Gandhinagar

**ENGIMACH 2023**

After the roaring success of the 2021 edition, the expectations from ENGIMACH 2023 have also risen. While India is the only large economy expected to grow significantly in coming years, it has also emerged as a major preferred destination for global manufacturing in a world seeking reliable supply chains. The world has been increasingly keen for economic growth while Indian industry seeks more foreign investments, technology expertise and a robust domestic demand. ENGIMACH 2023 promises to be a major catalyst for progress in the direction and significant business outcomes are expected. The 16th edition of this seminal exhibition is primed to live up to the expectations. If you haven't done so already, book your participation now.

- TECHNOLOGY SEMINARS
- START-UP & INNOVATION SUMMIT
- B2B MEETS
- INTERNATIONAL BUYER-SELLER MEET
- INDUSTRY LEADERS AS SPEAKERS
- CITY TOUR

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**Start-up & Innovation Summit • International Buyer-Seller Meet • City Tour**

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**3-7 December 2025**

Helipad Exhibition Centre,  
Gandhinagar, Gujarat

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